

May 2018  
 News & Sales Flyer

Tool and Hardware Specials:

<p><b>PORTER CABLE</b>                  6 gal Portable                  Air Compressor 150 PSI</p>  <p><b>\$109.90</b>                  306754</p>	<p><b>DEWALT</b>                  20V Drill Driver Kit</p>  <p><b>\$106.99</b>                  300078</p>	<p><b>DEWALT</b>                  25' Tape Measure</p>  <p><b>\$9.59</b>                  364242</p>	<p><b>CHAN NEL LOCK</b>                  Drywall Panel Lift</p>  <p><b>\$199.00</b>                  303187</p>
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<p><b>CHAN NEL LOCK</b>                  Heavy Duty                  Rivet Tool</p>  <p><b>\$10.59</b>                  381438</p>	<p><b>CHAN NEL LOCK</b>                  Swivel Head                  Rivet Tool</p>  <p><b>\$12.59</b>                  304522</p>	<p><b>STANLEY</b>                  Heavy Duty Utility                  Knife Blades (50 pk)</p>  <p><b>\$7.59</b>                  357544</p>	<p><b>Empire</b>                  7" Aluminum HD                  Rafter Square <u>2pk!!</u></p>  <p><b>\$9.29</b>                  303128</p>	<p><b>Best</b>                  Wedge Sanding Sponge                  Fine 220 Grit</p>  <p><b>\$1.99 ea</b>                  306671</p>
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Building Material Specials:

<p><b>QUIKRETE</b>                  Mason Mix                  Type S 80 lb.</p>  <p><b>\$5.29</b>                  MM</p>	<p><b>QUIKRETE</b>                  Fast-Setting                  Concrete Mix 50 lb.</p>  <p><b>\$5.99</b>                  CMFS</p>	<p>The Akron Products Company™                  4'6"-7'9"                  Floor Jack</p>  <p><b>\$42.99</b>                  79JP</p>	<p>The Akron Products Company™                  FHA-approved Adjustable                  Metal Columns</p> <p>Available in sizes  <b>6'3" - 9'1"</b></p> <p><b>10% off                  regular price</b></p> <p>6064 7074 8084                  6367 7377 8387                  66610 76710 86810                  6971 7981 8991</p>	<p>5/4" x 4"                  Tongue &amp; Groove                  Porch Flooring SYP</p>  <p><b>\$1.08/LF</b>                  544TGP</p>
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Around the House Specials:

<p><b>Best GARDEN</b>                  2 gal Tank Sprayer</p>  <p><b>\$9.99</b>                  745666</p>	<p><b>easy GARDEN</b>                  WeedBlock                  Landscape Fabric</p>  <p><b>\$8.90</b>                  764329</p>	<p><b>Best</b>                  Blue Gripmaster                  Gloves</p>  <p><b>\$3.29</b>                  736694</p>	<p><b>STEEL PRO</b>                  Entry Lockset                  with 2 keys</p>  <p><b>\$9.49</b>                  239054</p>	<p><b>DELTA</b>                  Windmere Chrome                  2-Handle Lever Bathroom                  Faucet w/ Pop-up</p>  <p><b>\$59.99</b>                  460343</p>
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## Commodities Update:

- Panel products: OSB pricing is relatively strong due to high demand. SYP plywood seems to have found its bottom price for the time being with activity ramping up, pricing will also rise.
- Dimension lumber: Most species are seeing unprecedented high price levels, but some feel there is too much supply available and producers may have to adjust levels to garner the business the need.
- Some manufacturers have announced fiberglass insulation price increases of 9% for early May. Johns Manville, our primary vendor, has not announced as of this printing, so the overall increase is unlikely.
- USG Interiors has announced an 11% increase in ceiling grid and a 5-7% increase in their Specialty Ceilings line effective April 23<sup>rd</sup>. Also, paper-faced bead and trims for drywall will increase April 30<sup>th</sup> by 10%.
- There has been an unusually active market for drywall this spring and that has caused some manufacturers to announce increases for the summertime. Might be a good idea to be aware of this and plan ahead. The situation has the makings of an "allocation" (controlled distribution) situation.
- All of the above being said, there are two other factors that may affect prices this summer. The price of steel products has already climbed on a number of products because of the tariff talk. More increases will surely occur. Also, transportation and trucking shortages will negatively impact on-time deliveries promised to us suppliers and positively impact prices in increased freight costs.

## Brain Builder: See if you can figure it out!

**What is Lisa del Giocondo famous for?  
(Hint: she is actually one of the most famous people in the world.)**

**Go to  
[cavobuilderssupplies.com](http://cavobuilderssupplies.com) or  
for the answer!**

## Words Worth Reading:

In honor of Mother's Day, please enjoy these answers given by 2<sup>nd</sup> grade school children to the following questions:

### **Why did God make mothers?**

- She's the only one who knows where the scotch tape is.
- Mostly to clean the house.
- To help us out of there when we were getting born.

### **What ingredients are mothers made of?**

- God makes mothers out of clouds and angel hair and everything nice in the world and one dab of mean.
- They had to get their start from men's bones. Then they mostly use string, I think.

### **Why did your mom marry your dad?**

- My dad makes the best spaghetti in the world. And my mom eats a lot.
- She got too old to do anything else with him.
- My grandma says that Mom didn't have her thinking cap on.

### **Who's the boss at your home?**

- Mom doesn't want to be the boss, but she has to because Dad's such a goofball.
- Mom. You can tell by room inspection. She sees the stuff under the bed.
- I guess mom is, but only because she has a lot more to do than dad.

### **What's the difference between moms and dads?**

- Moms work at work and work at home and dads just go to work at work.
- Moms know how to talk to teachers without scaring them.
- Dads are taller and stronger, but moms have all the real power 'cause that's who you got to ask if you want to sleep over at your friend's.
- Moms have magic. They make you feel better without medicine.

### **If you could change one thing about your mom, what would it be?**

- She has this weird thing about me keeping my room clean. I'd get rid of that.
- I'd make my mom smarter. Then she would know it was my sister who did it, not me.
- I would like for her to get rid of those invisible eyes on the back of her head.

## Hardware Humor: "Spackle" – Dave Coverly



## Quote to Think About:

*"I believe the unarmed truth and unconditional love will have the final word."*

*-Martin Luther King Jr.*