



1027 JEFFERSON AVE. UTICA, NY
724-5970 1-800-448-3133

December 2017 News & Sales Flyer

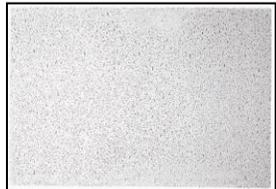


161 W. Main Street - Ilion, NY 13357
315-895-7437 - Fax: 315-895-8009

Tool and Hardware Specials:

<p>Empire Magnum 7" Aluminum HD Rafter Square 2pk</p>  <p>\$7.99</p> <p>303128</p>	<p>STANLEY</p> <p>HD Utility Knife Blades 50pk</p>  <p>\$5.59</p> <p>357544</p>	<p>DEWALT</p> <p>Folding Retractable Utility Knife</p>  <p>\$8.69</p> <p>364359</p>	<p>Do it Best</p> <p>HD Snap Blade Knife</p>  <p>\$2.49</p> <p>314196</p>
<p>sashco Products That Work</p> <p>Sealant 5.5oz</p> <p>Clear-\$3.79 White-\$4.49</p>  <p>780464 779316</p>	<p>PORTER CABLE</p> <p>Oscillating Tool w/case</p>  <p>\$82.00</p> <p>364206</p> <p>3/8" VSR Drill 6AMP</p>  <p>\$39.00</p> <p>363868</p>	<p>MARSHALLTOWN U.S.A.</p> <p>DW Keyhole Saw</p>  <p>\$4.99</p> <p>370738</p>	<p>Do it Best</p> <p>Large Area DW Sanding Sponge</p>  <p>\$3.39</p> <p>303895</p>

Building Material Specials:

<p>JM</p> <p>Fiberglass Insulation</p> <table border="1"> <tr> <td data-bbox="94 1192 316 1354"> <p>R19X15" Kraft 87.18SF \$29.61 \$.34/SF</p> </td> <td data-bbox="332 1192 544 1354"> <p>R38X24" Kraft 64SF \$42.80 \$.669/SF</p> </td> </tr> </table>  <p>K1250 K1245</p>	<p>R19X15" Kraft 87.18SF \$29.61 \$.34/SF</p>	<p>R38X24" Kraft 64SF \$42.80 \$.669/SF</p>	<p>Styrofoam Attic Vents</p> <p>24"X48"</p> <p>\$.99</p>  <p>AV</p>	<p>Calcium Chloride Ice Melt Flakes 50lb</p> <p>\$16.40</p>  <p>CC50</p>	<p>USG</p> <p>2X4X9/16" Plateau Ceiling Tile 64SF/BD</p> <p>\$29.99/BD</p>  <p>BD725</p>
<p>R19X15" Kraft 87.18SF \$29.61 \$.34/SF</p>	<p>R38X24" Kraft 64SF \$42.80 \$.669/SF</p>				

Around the House Specials:

<p>ERICKSON</p> <p>1/2"X14' Tow Rope 2000lb</p> <p>\$5.79</p>  <p>585467</p>	<p>Do it Best</p> <p>32 Gallon Trash Can</p>  <p>\$11.99</p> <p>608017</p>	<p>Do it Best</p> <p>Contractor Trash Bags 42gal 20ct</p> <p>\$9.89</p>  <p>647926</p>	<p>Do it Best</p> <p>Single Use Super Glue 5pk</p> <p>\$2.59</p>  <p>300946</p>	<p>Do it Best</p> <p>5 Gallon Bucket</p> <p>\$3.59</p>  <p>782920</p>
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While Supplies Last

Update on the sale of Cavo's:

Many of you may be curious about the status of the sale of Cavo's. While the legal exchange has not yet taken place, we still continue in that direction and hope for an official transaction to occur before the holidays. We hope for no interruption of business, but if that is necessary for a day or two, we will notify as many customers as possible. As I stated in my previous announcement letter, I will be staying on to help with the transition for a number of months.

Al Cavo

Commodities Update:

- USG has announced many increases in their product line effective 1/2/18. Drywall will increase as much as \$40/MSF. Durock cement board will increase 10% and interior finish products-ready mixed compound, easy sand, setting compounds, bead, tape, plasters and accessories will go up 7%.
- Steel studs from Clark Dietrich will also go up on 1/2/18-by 15%.
- Johns Manville, our fiberglass insulation vendor, will increase prices on January 5, 2018 as follows:
 - * batt and roll products 8%
 - * loose fill blowing wool 12%
- Panel products:
OSB and SYP plywood continue to slide back down from the September/October spikes.
- Dimension lumber is, on the other hand, maintaining it's very high prices and even raising them on some species.

Quote to Think About:

"He who has a why to live for can bear almost any how."

Brain Builder: See if you can figure it out!

A group of men are fishing all day in the middle of the lake. A man walks out to them, but no one seems surprised. Why not?

Go to
cavobuilderssupplies.com or
ilionlumber.com
for the answer!

New Inventory Items:

- Do it Best Window & Door Insulating Foam Spray 12oz (high Quality, but lower cost than the name brand)- Cavo's & Ilion 
- Do it Best HD snap off knife w/blades-Cavo's and Ilion
- Milwaukee 25' tape measure(up to 9' standout) - Cavo's & Ilion
- Milwaukee 52pc shockwave bit set -Ilion 
- DeWalt 20V impact drill driver kit-Ilion
- Akron adjustable jack posts 2' 10"-4' 7" & 1' 7"-3' 0"-Ilion

Words Worth Reading:

Honesty

Sometimes honesty isn't fair, but does that mean we should change our ways to accommodate this way of doing things? I'm trying hard to run a business and to raise my children in a way where your word means something. That hard work matters and that the "good guys" always win in the end. That being kind is the better path and that we are all reflections of our character. Essentially, that these "little things" in life actually are big things and that they matter. I try to live by a simple code in life; do what you say, deliver what you promise, work as hard as you can and be thankful for all you have.

Patrick Adams

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09/17