



1027 JEFFERSON AVE. UTICA, NY  
724-5970 1-800-448-3133

# July 2016 News & Sales Flyer



161 W. Main Street - Iliion, NY 13357  
315-895-7437 - Fax: 315-895-8009

## Tool and Hardware Specials:

**Marshalltown  
Bull Float Kit**



**\$174.69**  
BFKIT11

**Shinn Fu Pro-Lift Bottle Jack**  
2 TON      6 TON      12 TON



**\$10.99**      **\$16.59**      **\$28.99**  
572062      572080      574449

**Werner 20'  
Fiberglass  
Extension Ladder  
T-1A 300LB rating**



**\$159.99**  
782122

**Heavy Duty Gorilla  
Duct Tape**

White      Silver



**\$8.09/roll**

6025002      6074003

**Custom LeatherCraft  
Swivel Cap  
Knee Pads**



**\$9.39ea**  
330469

**Do-it Best Interior  
Ultra White Semi-gloss  
Paint & Primer in One**



(1 gal)

**\$19.59/gal**  
770304

**Do-it Best  
Fine/Medium  
Sand Sponge  
5pk**



**\$5.99**  
380202

**Purdy  
Contractor First  
3pk roller covers**



3/8"

**\$4.99**  
779399

## Building Material Specials:

**Georgia Pacific  
Vision Pro Vinyl Siding  
Double 4 White**



**\$57.00/Square**  
(12pcs/Square)  
D4WH

**Color Guard  
36" x 6' Rail Kit - Classic**



**\$98.49/kit**  
CGRK6C

**Roxul  
Comfortbatt Insulation  
R15 3 1/2" x 15"  
59.75 SF/BG**



**\$36.49/BG**  
R1515

## Around the House Specials:

**Do-it Best  
Long Handle Shovel  
Square  
Point      Round  
Point**



**\$6.59ea**

710537      710608

**Do-it Best  
1-Gal Deluxe  
Tank Sprayer**



**\$12.49ea**

731065

**Manager's Special  
Nozzle Set**



**\$4.97ea**

704448

**Special of the Month  
Oscillating  
Sprinkler**



**\$11.59ea**

723819

**Black & Decker  
22" Electric  
Hedge Trimmer**



**\$39.97**

765600

While Supplies Last

## Commodities update:

- USG Interiors has announced a 5% increase on ceiling panels effective August 8<sup>th</sup>.
- Steel price increases continue:
  - Steel stud manufacturers, in addition to the 15% July 1<sup>st</sup> increase (from last month's announcement) will increase 15% on August 1<sup>st</sup> also. They may be trying for a similar increase in October as well.
  - USG has announced increases for July 18<sup>th</sup> on paper-faced beads and trims (15%), metal beads and trims (10%) and acoustical sealant products (10%).
  - ABC, our metal roofing/siding vendor, has announced another increase of 10% for orders placed on or after July 18<sup>th</sup>.
- We've seen fiberglass insulation increases of 9-11% for early August announced by other companies, but JM has not yet. I wouldn't be surprised to see some increase come along, but will not be either that soon or that percentage.
- Panel products: OSB continues to inch up slightly each week and prices are noticeably higher than a few months ago. SYP plywood is struggling to get its increases, but prices are still about the same as the last few months.
- Dimension lumber: Eastern SPF has been trying, only somewhat successfully, for increases, but for the most part are stuck where they are. Treated lumber continues to see increases as we retailers switch over to the more expensive ground contact treatments.

## New Inventory Items:

- Stainless steel screws 2 ½" and 3", stainless steel trim screws 2 ¼" (Cavo's)
- While not new products, our Thermafiber mineral fiber commercial insulation has new packaging sizes and we will make this a running change (Cavo's)
- We will switch to the acrylic prismatic light panels when our stock of the cheaper styrene panels are depleted. This is a nationwide manufacturer change to a more durable, less-flimsy product (Cavo's and Ilion)
- Shinn Fu automatic creeper seat (Cavo's)

## Mark the Date!!!



## Save the Date!!!

We will be holding a COLOR GUARD Railing Systems product demonstration on **Wednesday, July 20<sup>th</sup> at Ilion Lumber** from **11am-2pm**. Lunch will be served and you can browse our product offerings! All are invited.

## Words Worth Reading:

### "10 Reasons It's Better than You May Think"

It's easy to get overwhelmed with all the bad news. The world seems to be going to hell in a handbasket. *Fox News* recently reported, in fact, that 58 percent of registered U.S. voters think exactly this. (It's certainly a curious expression, though. Why is it described as to hell *in a handbasket*?) Clearly enough, news from around the world, and particularly the poorest parts, can be discouraging—the global economy is in a horrible fix, and then there's Ebola and ISIS, just to name a few.

I teach a class at Notre Dame exploring "what works" in international development, particularly in the poorest countries in the world. My students recently wrote on examples of things that have gotten better, and they had to provide evidence. Using global development statistics from UNICEF, World Bank, World Health Organization and other sources, I share a few of their examples of why things may be better than you think.

- In the 20<sup>th</sup> century, the average life expectancy shot up 30 years—the greatest gain in human history.
- Global health conditions have improved more in the last 50 years than in all previous history.
- Dramatic declines in preventable child deaths with the global under-5 mortality rate nearly halved since 1990—that's 10,000 fewer children dying every day.
- Well-organized public health campaigns eliminated smallpox from the face of the earth, and polio has nearly been eliminated.
- On the poverty front: 200 years ago, 85 percent of the people in the world lived in poverty; today less than 20 percent do.
- Even in Africa, the world's poorest region, more countries are turning toward strong sustained development, and seven of the 10 fastest-growing economies of the past half-decade are in Africa.
- On literacy: 150 years ago only 10 percent of the world's population was literate, compared to approximately 80 percent today.
- Many nations that were once aid recipients are now self-sufficient.
- Increasingly those working on "international development" look beyond measuring just economic development to serious, rigorous work that pays attention to people's "flourishing," including their happiness and satisfaction.
- Global evidence suggests people who have a "significant purpose in life" are, in fact, happier. In turn, happy people tend to be healthier and live longer than those who are not.

-Steve Reifenberg, University of Notre Dame

## Brain Builder: Try it! See what you come up with.

**Billy was born on December 28<sup>th</sup>, yet his birthday is always celebrated in the summer. How is this possible?**

*For the answer to this month's*

BRAIN BUILDER!

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