



1027 JEFFERSON AVE. UTICA, NY  
724-5970 1-800-448-3133

# January 2017 News & Sales Flyer



161 W. Main Street - Ilion, NY 13357  
315-895-7437 - Fax: 315-895-8009

## Tool and Hardware Specials:

 <p><b>JOHNSON</b> 48" Aluminum Eye Beam Level</p> <p><b>\$9.59</b> 365759</p>	 <p><b>DEWALT</b> Right Angle Attachment for Impact Drivers</p> <p><b>\$14.99</b> 301433</p>	 <p><b>Milwaukee</b> Variable Speed Sawzall 12AMP</p> <p><b>\$85.39</b> 320609</p>	 <p><b>DEWALT</b> 6pc Recip Saw Blade Set</p> <p><b>\$9.79</b> 385549</p>	 <p><b>DEWALT</b> 12" Slide Compound Miter Saw</p> <p><b>\$599.99</b> 336265 302441</p>	<p>DeWalt Rolling Miter Saw Stand <b>FREE</b> w/ purchase of saw (\$204.99 value!)</p>	 <p><b>DEWALT</b> 2-pack 12" Saw Blade</p> <p>1- 80 tooth 1- 32 tooth</p> <p><b>\$46.99</b> 306261</p>
 <p><b>BLASTER</b> Lubricant and Penetrant Combo Pack</p> <p><b>\$5.59</b> 057340</p>	 <p>3-pack Select Roller Covers Set</p> <p><b>\$5.89</b> 789887</p>	 <p><b>Do it Best</b> 3-pc One Coat Paint Brush 1/2" Nap</p> <p><b>\$5.89</b> 789604</p>	 <p>16" &amp; 12" Toolbox</p> <p><b>\$6.97</b> 338206</p>	 <p><b>Do it Best</b> 15" Utility Bar</p> <p><b>\$5.79</b> 317730</p>	 <p>4-pc Nail Set</p> <p><b>\$4.99</b> 353299</p>	

## Building Material Specials:

<p><b>Fiberglass Basement Blanket 6' x 50' White Reinforced Vinyl Face</b></p>  <p><b>R-11</b> <b>\$168.49/roll</b> FI650</p>  <p><b>R-19</b> <b>\$245.39/roll</b> FI650R19</p>	<p><b>4 Mil Polyethylene Sheeting 10' x 100' (Clear and Black)</b></p>  <p><b>\$16.75/roll</b> 4M10</p>  <p><b>\$16.75/roll</b> 4M10B</p>	<p><b>Do it Best Interior PVA Primer Paint 5 gal</b></p>  <p><b>\$42.49</b> 797832</p>	<p><b>Calcium Chloride Ice Melting Flakes 50lb bag</b></p>  <p><b>\$14.65/bag</b> CC50</p>
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## Around the House Specials:

 <p><b>YO-HO</b> 36" Poly SnowPusher</p> <p><b>\$52.99</b> 725798</p>	 <p><b>ERICKSON</b> 3" x 30" Tow Strap 15,000 lb</p> <p><b>\$13.99</b> 576468</p>	 <p><b>Energizer</b> 8-pack Batteries AA / AAA</p> <p><b>\$5.99</b> 809365 802409</p>	<p><b>Metal Shelving Unit</b></p>  <p><b>\$39.97</b> 226149</p>	 <p><b>GB</b> Multi-Tool Wire Stripper</p> <p><b>\$9.29</b> 519549</p>	 <p><b>GB</b> Voltage Sensor</p> <p><b>\$9.29</b> 514134</p>	 <p><b>GB</b> 5-pack Colored Electrical Tape</p> <p><b>\$2.99</b> 514179</p>
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While Supplies Last

## Commodities Update:

- USG, our main drywall vendor, has announced its drywall increase for January 23, 2017. While the exact increase is not yet known as of this printing, we don't expect it will be as high as the 15-20% announced by other manufacturers. Further, USG announced the start of a "controlled distribution" (allocation), as they often do during these pre-increase weeks, which means we will not be able to get all the product we want, when we want it. Please plan your drywall needs more carefully and sooner than normal for the next few months.
- USG has also announced a plaster and accessories increase as well as interior finish products and paper-faced beads increase of 5% for January 23, 2017.
- Clark Dietrich announced an increase of metal studs and accessories by 10% effective January 2, 2017.
- ABC, a steel roofing/siding vendor, has announced a 7% increase for January 30, 2017.
- As reported in previous months, fiberglass insulation manufacturers will increase prices in mid-January, mostly in the 5% range. We'll look at raising our retails in February.
- Bagged masonry cements: portland (\$.75/bg) and masonry (\$.60/bg) will increase January 1. Quikrete products will increase as well, but the exact amounts are unknown as of this printing.
- Looks like rebar and concrete mesh will increase noticeably in the near future, not that this affects us much this time of year.
- Panel products: OSB remains steady while SYP plywood is showing some price weakness.
- Dimension lumber: both eastern and western SPF lumber is trading at similar levels to the last few weeks, but are both showing some softness. SYP dimension, from which we get treated lumber, is also showing signs of weakness after a few weeks of strong increases.

## Quote to Think About:

"The world is a dangerous place to live; not because of the people who are evil, but because of the people who don't do anything about it." ~Albert Einstein

## Words Worth Reading:

"Another time I assumed the worst one day at a drugstore when I saw a cluster of boys in droopy pants whispering and giggling in a huddle. My first thought? Shoplifters.

My husband, who looks for the best in everyone, struck up a conversation. He learned where they went to school and how their grades were.

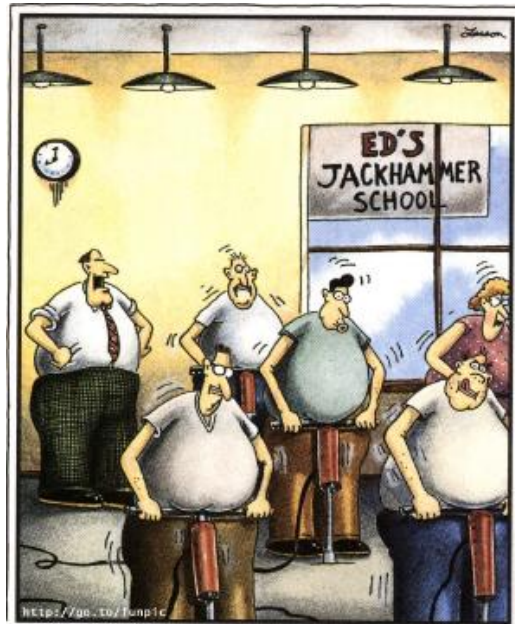
When I got to the cash register, I was short 25 cents. I yelled to my husband for it. He didn't hear me, but one of the boys did. The boy came over, dug in his pocket, and handed me a quarter. "Here, Miss," he said.

My heart melted.

Why do I sometimes assume the worst from strangers? I question their behavior, but I should question mine. I close off my heart and think it makes me safer somehow.

-Regina Brett,  
*Be the Miracle*

## Hardware Humor: Gary Larson - "The Far Side"



"C'mon! Keep those stomachs over the handle! Let the fat do the work! ... That's it!"

## (Not quite a) Brain Builder:

Ten things I know about you:

- 1) You are reading this.
- 2) You are human.
- 3) You can't say the letter "P" without separating your lips.
- 4) You just attempted to do it.
- 6) You are laughing at yourself.
- 7) You have a smile on your face and you skipped number 5.
- 8) You just checked to see if there is a number 5.
- 9) You laugh at this because you are a fun-loving person and everyone does.
- 10) You are probably going to show this to others and see who else falls for it.